



CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE  
**DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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<b>PUBLIC MEETING NOTICE:</b>	<b>DELAWARE REAL ESTATE COMMISSION</b>
<b>MEETING DATE AND TIME:</b>	<b>Thursday, December 13, 2012 at 9:00 a.m.</b>
<b>PLACE:</b>	861 Silver Lake Boulevard, Dover, Delaware <b>Conference Room A</b> , Second Floor of the Cannon Building

**AGENDA**  
(Amended items are noted by an asterisk\*)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
  - 2.1 Meeting Minutes – November 8, 2012
- 3.0 New Business
  - 3.1 Education Committee Report
    - 3.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
  - 3.2 Applications for Licensure
    - 3.2.1 Ratification of Salesperson Applications
      - 3.2.1.1 James Ryal, Mountain Beach Inc., d/b/a ReMax Preferred Realtors, Newtown Square, PA
      - 3.2.1.2 Diann Corsnitz, Mann and Sons, Inc., Rehoboth Beach, DE
      - 3.2.1.3 James Bligh, Long & Foster Real Estate, Bethany Beach, DE
      - 3.2.1.4 David Scuccimarra, Long & Foster Real Estate, Bethany Beach, DE
      - 3.2.1.5 Donald Beck, Long & Foster Real Estate, Bethany Beach, DE
      - 3.2.1.6 Steven Newman, Coldwell Banker Resort Realty, Rehoboth Beach, DE
      - 3.2.1.7 Kathryn Kresge, Long & Foster, Bethany Beach, DE
      - 3.2.1.8 Brandon Moehrle, Maggio Shields Real Estate Brokerage, Rehoboth, DE
      - 3.2.1.9 Amanda Barnes, Jack Lingo, Inc., Realtor, Rehoboth Beach, DE

- 3.2.1.10 Mary Lithicum, Coldwell Banker Residential, Bethany Beach, DE
- 3.2.1.11 Albert Clark, Beach Bound Realty, LLC, Dagsboro, DE
- 3.2.1.12 William Sprake, Callaway, Farnell and Moore, Inc., Seaford, DE
- 3.2.1.13 Charlene Maxwell, Prudential Fox and Roach, Devon, PA
- 3.2.1.14 Tamika Moulden, Keller Williams Realty, Wilmington, DE
- 3.2.1.15 Jeremy Brown, RE/MAX Horizons, Inc., Dover, DE
- 3.2.1.16 Geoffrey Howard, Keller Williams Realty at the Beach, Rehoboth Beach, DE
- 3.2.1.17 David New, Keller Williams Realty, Wilmington, DE
- 3.2.1.18 Warren Van Arsdall, Keller Williams Realty Central DE, Dover, DE
- 3.2.1.19 Paul Massuli, First Class Properties, Dover, DE
- 3.2.1.20 Heather Haney, Keller Williams of Central DE, Dover, DE
- 3.2.1.21 Katherine Marshall, Ocean Atlantic Sotheby's, Rehoboth Beach, DE
- 3.2.1.22 Timothy Lancaster, Keller Williams Realty Central DE, Dover, DE
- 3.2.1.23 Albert Demerich, Maggio Shields Real Estate, Rehoboth Beach, DE
- 3.2.1.24 Robert Pfautz, Maggio Shields Real Estate, Rehoboth Beach, DE
- 3.2.1.25 Kevin Maguire, Keller Williams Realty, Rehoboth Beach, DE
- 3.2.1.26 Kathryn Beck, Long and Foster Realtors, Ocean City, MD\*
- 3.2.1.27 Tammy Feby, Premier Property Sales & Rentals, Springfield, PA\*
- 3.2.1.28 Barbara Esham, Long and Foster Real Estate Inc., Bethany Beach, DE\*
- 3.2.1.29 Andrew Meddick, Long and Foster Real Estate, Inc., Rehoboth Beach, DE\*
- 3.2.1.30 Betty Wang, Prudential Fox & Roach Realtors, Media, PA\*

3.2.2 Review of Salesperson Application

- 3.2.2.1 Lauren Felton, Prudential Fox & Roach, Newark, DE\*
- 3.2.2.2 Yvonne Perry, Keller Williams Realty, Wilmington, DE\* (Background)

3.2.3 Review of Broker and Associate Broker Applications

- 3.2.3.1 Ryan Haley, Broker, Atlantic Shore Realty, LLC., Ocean City, MD
- 3.2.3.2 JR Jean-Paul, Associate Broker, Columbus Property Management & Development Corp, Philadelphia, PA\*
- 3.2.3.3 Jeffrey Schott, Broker, Chi Ave Associates, LLC, Boothwyn, PA\*

3.2.4 Review of Applications for Reinstatement

- 3.2.4.1 Anthony Emmi, C21 Fantini Real Estate, Wilmington, DE
- 3.2.4.2 Hugh Dugan, Delaware Homes Inc., Townsend, DE
- 3.2.4.3 Kirstie Donohue, Brandywine Fine Properties Sotheby's, Centerville, DE
- 3.2.4.4 Matthew Shepard, Keller Williams Realty, Rehoboth Beach, DE\*
- 3.2.4.5 Suzanne Sheffield, Keller Williams Realty Central, Dover, DE\*

3.2.5 Review of Applications for New Offices

- 3.2.5.1 G & E Real Estate Inc. d/b/a Newmark Grubb Knight Frank, Wilmington, DE
- 3.2.5.2 Realty Mark Concord, Wilmington, DE (relocating branch office)
- 3.2.5.3 Affinity Realty, Lewes, DE (relocating main office)
- 3.2.5.4 360 Property Solutions, Lewes, DE (relocating main office)
- 3.2.5.5 360 Property Solutions, Dewey Beach, DE (new branch office)
- 3.2.5.6 Long & Foster Real Estate, Inc., Greenville, DE (main office)\*

3.3 Status of Complaints

- 3.3.1 Complaint No. 02-23-12 – Forwarded to AG Office
- 3.3.2 Complaint No. 02-22-12 – Assigned to Mr. White
- 3.3.3 Complaint No. 02-23-12 – Assigned to Mr. Whitfield

3.3.4 Complaint No. 02-24-12 – Assigned to Mr. Harrington

3.3.5 Complaint No. 02-25-12 – Assigned to Mr. Staton

3.3.6 Complaint No. 02-10-12 – Forwarded to AG Office

3.3.7 Complaint No. 02-27-12 – Assigned to Mr. White

3.3 Recommendation from Hearing Officer

3.3.1 Donna Anderson\*

3.4 Calendar Dates for 2013 – specifically July 11, 2013

3.5 Discussion: Effective date of new renewal requirements

3.6 Discussion: Licensing of Businesses vs. Licensing of Brokers – Andy Staton

4.0 Old Business

5.0 Other Business before the Commission (for discussion only)

6.0 Public Comment

7.0 Next Meeting – January 10, 2013

8.0 Adjournment

**Please Take Note:** To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**